



Consulting



Strategy, Consulting, Advisory

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An introduction to Quanta Consulting

Quanta are a bespoke search agency with expert teams working across multiple specialist sectors including management consulting, energy and technology.

We develop and maintain close and trusting relationships with our candidates from Associate to Partner level. We recognize the formula that drives the best candidates to move (or to stay) at any stage within their career.

Providing specialist recruitment solutions globally, we take an integrated approach to accurately match the skills and experience of our candidates to our client's vacancies and project roles.

Working with many of the world's leading consulting, energy and technology organisations we have capabilities to deliver individuals or teams to difficult and demanding projects.

Strategy, consulting, advisory

The Quanta Strategy Practice serves a range of clients across Europe, Asia, and The Americas.

Our team of consultants work across multiple industry verticals and horizontal expertise in order to mobilise entire teams or specific individuals. We have a proven track record of success for top level Partner mandates and we work with all candidates from Associate level and above.

Functional Capabilities include:

- Commercial Strategy (Deals, Business, Operations)
- Commercial Due Diligence
- Transactions & Restructuring
- Corporate Finance
- M&A
- Joint Ventures
- IT Strategy
- Operating Model Effectiveness
- Organisational Change

- Financial Transformation
- Customer Consulting
- Human Capital
- Risk Consulting (FRM, Forensic, IT)
- Regulation, Economics & Policy
- Valuation & Business Modelling
- Data Management
- Digital & Analytics

Industry Verticals include:

- Energy & Resources
- Financial Services
- Healthcare & Life Science
- Technology, Media, Telecoms
- Consumer & Retail
- Public & Private Sector
- Transport & Automotive

Clients and candidates

Our client portfolio includes a broad range of globally recognised businesses along with a number of specialist and boutique firms including:

- Big 4 & International Advisory Firms
- Top Tier Strategy Houses
- Global Technology Consulting Services Companies
- Independent Business Consulting Firms
- Specialist Boutiques
- Digital Agencies
- In-House Corporate Development Teams

As a business, we pride ourselves on our ability to recognize the qualities that make each of our clients unique.

We firmly believe that, by submersing ourselves in the culture of our clients, we are fully able to act as a true advocate for the business (and produce the best relationships and results).

Testimonials

"(We) engaged Quanta Consulting in 2013 to assist us in the acquisition of a number of key, targeted hires across our strategy practice. Their success rate was second to none, and we continue to work with them as business partners to grow our business"

Head of People, Big 4 Advisory Firm

"Quanta Consulting was instrumental in my career move to (International Consulting Firm). The Strategy team were professional and personable, they demonstrated a high-level understanding of the company culture and provided me with ample information and support throughout the entire process."

Programme Delivery Director, International Change & Transformation Consulting Firm

Client services

Search assignments

Bespoke retained recruitment campaigns for permanent staff needs at all levels.

Project teams

Fully equipped, end to end, multi-disciplined teams for major projects, sent globally on demand.

Technical contractor / consulting

The identification, mobilization and support of technical consultants assigned to major projects worldwide.

Global mobilization services

Tax and payroll, immigration, transport, health, security, accommodation and on-going after care.

Contingency recruitment

Experienced recruitment experts assigned into client organisations from large scale recruitment programs to individual targeted roles.

Quanta core values

Honesty and integrity

We strive to show transparency in everything we do. We believe that being honest and straightforward creates the best business platform in which to operate. We have strong internal procedures in place to monitor our consultant's practices and our reputation is the most important factor in Quanta's success.

Reliability

We believe a reputation is built on being reliable. We don't over promise clients and candidates and deliver on what we set out to do. At Quanta the nature of our business means we have a dual focus – on the needs of both our clients and candidates. We have high expectations of our role and believe that being reliable, honest and professional allows the formation of lasting business relationships.

Innovation

The market and environment we recruit within are constantly changing and that means that we as a business must adapt. We strive to think of innovative ways of providing solutions to many of our client's problems. Quanta's consultants are constantly pushing the boundaries in finding solutions to our client's needs of attracting and retaining talent.

Ambition

Quanta continues to develop as a business and believe that our ambition only benefits both our clients and candidates. Quanta strives to be the best within the industry and continue to raise standards in both the delivery of contract and permanent staff. We feel this is reflected internally with the level, attributes and ability of staff we hire.

Quality of service

Quanta's dedication to quality is what sets us apart from our competitors. Quanta prides itself on the levels of service we give to clients and candidates at all stages of the hiring process. From initial induction to aftercare and contractor welfare, we believe that the level of service is at the core of our business ethos.

At the heart of everything that we do is a set of core values. Quanta adheres to these five competencies in all areas of our business practice.



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